

Gulf Coast Community Services Association, Inc.

Request for Proposal (Repost):

2024 Bilingual Mental Health Services Provider for Head Start and Early Head Start Centers

ACTIVITY	TIME-LINE
Request for Proposal (RFP) Available to Bidders	Monday, November 11, 2024
Questions Due Electronically	Monday, November 18, 2024
Provide Responses to Questions Electronically	Friday, November 22, 2024
Deadline for Proposal Submission	Friday, December 6, 2024
Anticipated Award Date	December 2024

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1. Legal Classified Notice

Gulf Coast Community Services Association, Inc. (GCCSA), is seeking proposals from qualified vendors to provide Mental Health Services. The service provided will be for a one-year period beginning **January 2025**, with an option to renew for four additional one-year terms. Proposals can be downloaded from the agency's website at www.gccsa.org. Proposal submission deadline is 5:00 p.m. **Friday, December 6, 2024**. This project is funded by the Dept of Health and Human Services.

GCCSA encourages Small Businesses, Minority-Owned Businesses and Women's Business Enterprises to apply.

2. Background of Gulf Coast Community Services Association

Established in 1964, Gulf Coast Community Services Association, Inc. (GCCSA) is a private, nonprofit organization that engages partners and forges strategic alliances to educate, equip and empower individuals and families in their pursuit of economic independence. As one of Texas' largest Community Action Agencies, GCCSA provides a diversity of programming and resources. GCCSA operates a high-quality Head Start and Early Head Start Program, Emergency Assistance (i.e. Rental, Utility, etc.), Food Pantry, and a vocational training & scholarship opportunities. During its rich 55-plus year history, GCCSA has been honored to provide services to hundreds of thousands of under-served and un-served individuals and families in the Harris, Galveston, and Brazoria Counties.

3. RFP Timeline

Request for Proposal (RFP) Available to Vendors

Questions Due Electronically

Responses to Questions posted to Agency Website

Deadline for Proposal Submission

Anticipated Award Date

November 11, 2024

November 18, 2024

November 22, 2024

December 6, 2024

December 2024

Questions/Reponses. Please send all questions via email to <u>procurementbids@gccsa.org</u> with the subject line: RFP for Bilingual Mental Health Services Provider. Responses to submitted questions will be posted to <u>www.gccsa.org</u> website by 5:00 pm CST November 22, 2024. Question submittals should include a reference to the applicable RFP section and be submitted in the format shown below:

Vendor Question
Vendor question?

The Agency will only respond to those questions that have been submitted in writing by the date and time noted above.

Presentation. GCCSA shall have the right to invite qualified candidates to appear before the Board and/or Evaluation Committee to present its proposal.

Due Date: Proposals must be received by GCCSA no later than **5:00 p.m. on December 6, 2024.** Proposals received after the deadline will not be accepted. Vendors who submit late proposals shall be sent a letter notifying them that their proposal was late and could not be considered for award.

Proposals should be sent electronically to: procurementbids@gccsa.org

Award Date. GCCSA will tentatively announce the selected vendor in December 2024. Bidders will receive written notice as to whether their proposal was accepted.

4. Performance Period

GCCSA will negotiate a one-year contract with the successful bidder. GCCSA may renew contract for four additional one-year terms depending upon an annual review of performance and availability of funds.

5. Contact Information

All communications regarding this RFP must be coordinated through the office of:

Gulf Coast Community Services Association, Inc.
Attn: Procurement Team
procurementbids@gccsa.org

6. RFP Submittal Requirements

- a. Proposals must be emailed as a complete package containing all required supporting documentation.
- b. The subject of the email should be titled: 2024 RFP for Bilingual Mental Health Services Provider and Date of Submission. Faxed submissions are not acceptable.
- c. Each bidder must submit one (1) bid with an authorized official signature with attachments included. A PDF copy of the proposal should be emailed to procurementbids@gccsa.org no later than 5:00PM CST on the due date of the proposal with attachments included. Please ensure that any documents containing pictures are also in PDF format.
- d. Pages should be numbered consecutively with each section identified as outlined under Proposal Requirements.
- e. All costs incurred in the preparation of the proposal are the responsibility of the bidder and will not be reimbursed by GCCSA.

7. Scope of Work/Technical Requirements

The Mental Health Provider (MHP) in the GCCSA's Head Start (HS)/Early Head Start (EHS) program is an integral part of the Early Childhood Development and Mental Health Servies. The MHP delivers direct support to children who are suspected/identified of having a social emotional disorder and/or behavior concern. The MHP assists teachers in a classroom setting by modeling instructional strategies, conducting formal evaluations, consulting with parents/staff, reviewing classrooms and/or individual observation, developing and implementing plans as needed, therapy and follows up on a child's progress, and providing professional training to parents/staff. The MHP must use a research-based developmental tool in English and Spanish such as but not limited to: (Goldman-Fristoe Test of Articulation-Third Edition (GFTA-3), Kahn-Lewis Phonological Analysis, Third Edition (KLPA-3), Battelle Development Inventory Screening 2nd Edition) and needs to have expertise in child psychology, special education and clinical social work. The MHP will need to have enough staff to travel throughout GCCSA service areas to provide services. The MHP should be Classroom Assessment Scoring System (CLASS) trained. If not, GCCSA can provide the training for free.

The MHP is required to function as a member of a team which includes attending and participating in Multi-Disciplinary Team (MDT) meetings with Parents, Teacher, Teacher Aide, Specialists, Management Team, Family Services Specialist, Center Administrators, Community Partners, and medical personnel to achieve the goals the HS/EHS program sets for the child. Also, the MHP follows GCCSA's and collaborating partners'

policies and procedures (background check, fingerprints, child not left unsupervised etc.) This support may include but is not limited to:

- Attend meetings, provide educational training to parents and staff, conduct observations and/or assessments, and provide recommendations for infants, toddlers, and preschool children suspected of having social emotional disorders and/or behavior concerns.
- ➤ Conduct evaluations/assessments and providing diagnosis of children according to the criteria established by the Head Start Program Performance Standards and U.S. Department of Education's Individuals with Disabilities Education Act (IDEA).
- ➤ Provide services (i.e. Play Therapy, Family Counseling, Evaluation, Domestic Violence or Substance use services etc..) at the center or family's homes.
- ➤ Provide and model interventions/strategies for parents and staff.
- ➤ Provide the GCCSA Special Services Associate with complete paperwork for billing: Provider Services Summary Forms (must have the required signatures), interventions / strategies, reports, final summary report of child's progress etc.
- ➤ Visit each assigned center weekly on an established standard day and time or at the request of the GCCSA Special Services Manager.

Bilingual Mental Health Provider Goals and Objectives

- ➤ Conduct classroom observations to identification development concerns that may interfere with the emotional, cognitive, and social growth and development of children.
- ➤ Evaluate suspected children to rule out a social emotional disorder and assist parents/staff on how to work effectively with children suspected or identified with a social emotional disorder and/or behavior concern even children diagnosed under section 504 of IDEA.
- > Provide children with a suspected social emotional disorder and their families with supportive services.
- ➤ Provide staff/teachers and parents with an understanding of child growth and development, and an appreciation of individual as well as cultural/ethnic differences, and the need for a supportive environment.
- ➤ Provide services in the parent's native language by qualified personnel that reflect the cultural and linguistic diversity of parents and staff within the community.
- Assistance when there is a family in crisis or evaluate children to rule out mental health/social emotional disorder need and educate parents on their right to medical and special education services.
- > Provide parents and staff with the skills and knowledge to understand and to deal more effectively with common development and behavior problems seen in children.

Education-Types of Bilingual Mental Health Providers and Level of Education

➤ Valid Texas license as a licensed specialist in school psychology (LSSP) granted by the Texas State Board of Examiners of Psychologists; an educational diagnostician, or other appropriately certified or licensed practitioner with experience and training in all areas of child development; or a licensed or certified professional for a specific eligibility category. Marriage and family therapist- Marriage and family therapists (MFT) have a master's degree and clinical experience in marriage and family therapy.

- Social worker- Licensed clinical social workers (LCSW/LICSW) have a master's in social work (MSW) along with additional clinical training.
- ➤ Counselor- Licensed professional counselors (LPC) or licensed mental health counselors (LMHC) have a master's degree in counseling
- Psychiatrist- A psychiatrist is a physician (MD or DO) who specializes in mental health. Because they are medical doctors, psychiatrists can prescribe medication.
- > Psychologist- Psychologists have a doctoral degree in psychology (PhD or PsyD) and are licensed in clinical psychology.

General Requirements for Bilingual Mental Health Providers:

Mental health providers have a minimum of a master's degree in a human services field with licensure or certification from an accredited state board. Common types of mental health professionals include marriage and family therapists, social workers, psychiatrists, psychologists. Mental Health Providers may be requested to provide phonological and sociological evaluation. Bilingual is required.

Experience

Important to early child and family work is the mental health providers' experience with and ability to:

- Conduct and interpret mental health evaluation for infants, toddlers, and preschool children. Using research-based developmental tools such as but not limited to: Goldman-Fristoe Test of Articulation-Third Edition (GFTA-3), Kahn-Lewis Phonological Analysis, Third Edition (KLPA-3), Battelle Developmental Inventory Screening 2nd Edition).
- ➤ Deliver direct support to children who are suspected of having mental health concerns including therapy and consulting with parents/staff.
- ➤ Identification of and early intervention in problems that may interfere with the areas of development (cognitive, social/emotional, language linguistic, fine and gross motor development).
- > Conduct and interpret mental health evaluation for infants, toddlers, and preschool children.
- > Use treatment methods that reflect the culture-specific values and treatment needs of children and family.
- > Strong communication skills with the ability to listen and engage in shared decision-making.
- Modeling instructional strategies with teaching staff in a classroom setting.
- > Provide professional training in early identification, intervention services and development milestones.
- > Strong communication skills with the ability to listen and sensitivity to the first language of families.
- Flexibility to adjust one's schedule and expectations to the needs of the family.

Billing

GCCSA HS/EHS requires providers to adhere to the specific billing requirements as listed below.

- > Payments for services do not exceed the amount reimbursable by Medicaid.
- ➤ GCCSA will be obligated to pay only such costs not covered by Medicaid, CHIP and/or Private Insurance. Written confirmation of all costs not covered by Medicaid, CHIP and/or Private Insurance must be provided with billing.
- Prior approval for such services must be obtained via written authorization from the GCCSA Special Services Manager if not covered by Medicaid, CHIP and/or Private Insurance. Objectives and timelines or plan of service must be provided to the GCCSA Special Services Department upon initiation of services.
- ➤ GCCSA is the payer of last resort. Therefore, once the Local Education Agency provides the services, GCCSA will no longer pay for services. This will not affect children who are receiving services through their Medicaid or CHIP.
- ➤ If Medicaid information is not available, the provider will bill Medicaid for any billable service to determine coverage. If coverage is denied, the Provider will submit the denial letter with billing.
- ➤ All services, outside of the scheduled HS/EHS site visits and not covered by Medicaid, CHIP and/or Private Insurance, require prior written authorization from the GCCSA Special Services Manager and must be submitted with billing.
- ➤ The GCCSA Special Services Manager must obtain complete evaluation/assessment reports, evaluation/assessments and Provider Services Summary Form, interventions/strategies, observations, reports, and ongoing summary reports of child's progress before payment is approved for billing.
- > GCCSA will not be obligated to pay for such services unless prior written authorization is received.
- ➤ Provide monthly-itemized invoices to the Special Services Department by the 4th of each month indicating regular fee, and the GCCSA HS/EHS fee for verification.

8. Proposal Requirements

a. Proposal Cover Statement

The Proposal Cover Statement (Form I) with the original signature of the authorized Representative must be attached to the original proposal and must precede the narrative.

b. Table of Contents

Include a Table of Contents.

c. Organization's Narrative

State your organization's mission, vision and its overall operation including company structure, company location(s), and type of services provided, geographic information and years in operation. Provide a list of your Houston office locations. If office locations are not local, describe how your firm intends to provide responsive and quality services to GCCSA.

Give a brief history and description of your organization and the business in which you are engaged. (When was your organization founded? How long have you been in the current business? Who are your customers? How is your organization governed and managed?

List any accreditation and/or affiliation your organization may have with local, state, or national oversight organizations.

Describe the experience of your staff in delivering your service, including their credentials.

Tell us anything else you would like us to know about your organization that is relevant to your proposal.

(No more than 2 pages, maximum for the organizational narrative.)

d. Bidder's Experience

Describe your experiences working with families with low incomes. Describe past experiences delivering direct support to teaching staff with children who have disabilities in a classroom setting. If your company does home visits, then describe how you deliver the direct support you provide parents in the home setting. In the bidder's experience provide the research-based developmental tool used for evaluations, whether the provider has had CLASS training, number of staff members that would be working and traveling to GCCSA sites, examples of how you model your instructional style and types of training/workshops you have provided. Please provide a list of insurance companies your firm accepts (Medicaid, CHIP and/or Private Insurance) and three professional references (Form VIII). Also, include the additional information: Who is the contact referrals person? Provide a copy of your referral form. Is your company easily accessed by public transportation and does your company provide home visits? If your company does home visits, describe the delivery of direct support you provide parents in the home setting. Describe the research-based developmental tool used for evaluations and training you have provided.

*Include all documentation that demonstrates your proficiency in what is requested in the above Scope of Work/Technical Requirements section.

e. Cost/Fee Information

Detail the total costs and fees for providing the goods/services as well as training and technical assistance (if applicable) on the utilization of the service as outlined in the Scope of Work.

The Federal guidelines mandate that each Head Start program pay 20% of the total cost to operate the program. For example, the Federal Government pays 80 % of the funding and expects our program to account for the other 20 % through in-kind donations from citizens, local businesses, universities, social service agencies and other community agencies. Please indicate in your response whether your firm can assist us in achieving this goal. Donations are strictly voluntary and are not considered in the evaluation and awarding of this RFP (Form IX).

9. Required Documents

Proposals must include the following required documents signed by the authorized representative where applicable.

- i. Section I
 - 1. Proposal Cover Statement (Form I)
- ii. Section II
 - 1. Table of Contents
- iii. Section III
 - 1. Company Narrative
- iv. Section IV
 - 1. Bidder's Experience
- v. Section V
 - 1. Bid Proposal details with Pricing Information
- vi. Section VI
 - 1. Disclosure of Potential Conflict of Interest (Form II)
 - 2. Certification Regarding a Drug-Free Workplace (Form III)
 - 3. Assumed Expenses and No Claim Acknowledgement (Form IV)
 - 4. Certification and Disclosure (Form V)
 - 5. Certification Regarding Debarment and Suspension (Form VI)
 - 6. Certification Regarding Federal Lobbying (Form VII)
 - 7. References (Form VIII)
 - 8. Completed W-9
 - 9. Certificate of Insurance
 - 10. Supporting documentation for WBE, MBE or HUB if applicable

vii. Additional items, if available

- 1. Fiscal Attachments
- 2. Company brochure
- 3. Professional training provided
- 4. List of insurance companies accepted by bidder
- 5. Medicaid cost for services
- 6. Copies of any applicable licenses
- 7. Research-based developmental tool and example of the reports
- 8. Other Attachments as needed
- 9. Form IX, if applicable

10. Proposal Evaluation and Selection

GCCSA will utilize a Selection Committee to review and evaluate all RFPs submitted. GCCSA will evaluate all proposals according to a set criterion that is scored and then weighted as to importance in the overall evaluation process. Proposals will be evaluated based only on information submitted in the proposals. Awards shall be made to the bidder(s) whose bid is responsive to the solicitation and is most advantageous to the recipient in terms of price, quality and other factors considered. Award of contract to the successful bidder is non-exclusive. GCCSA reserves the right to award multiple contracts to provide goods and services. Once vendor(s) is selected, GCCSA will initiate negotiations to enter into a contract. GCCSA has the right to accept or reject any or all proposals. In the event insufficient or no bids are received, GCCSA may elect to re-post the RFP.

STANDARD TERMS AND CONDITIONS

ARTICLE I. GENERAL PROVISIONS

Section 1.01 Statement of Non-Commitment

This RFP is not an offer to enter into an agreement with any Bidder; it is a request to receive Proposals from Bidders interested in providing Goods or Services to GCCSA. GCCSA reserves the right to reject all Proposals, in whole or in part. GCCSA will not have any obligation to a Bidder until it has entered into a Contract with the Bidder on terms and conditions satisfactory to GCCSA. GCCSA entering into negotiations with a Bidder, with respect to any Proposal or otherwise, shall not be deemed to be an acceptance of such Proposal or Contract with the Bidder.

Section 1.02 Performance Period

Upon GCCSA's acceptance of a Bidder and the selected Bidder accepts GCCSA's terms, GCCSA shall execute a Services Agreement ("Agreement"). The agreement shall be effective for a primary term of one year ("Performance Period"). At the anniversary of the Performance Period, GCCSA, at its own discretion, may extend this Agreement for an additional four one- year terms.

Section 1.03 Minority and Women Business Enterprise (M/WBE) and/or Historically Underutilized Business (Hub)

GCCSA supports and encourages M/WBEs and HUBs to submit Proposals for current, existing, and future procurements. As a social service agency, GCCSA is committed to the opportunity of equal access by all segments of our community.

Section 1.04 Silence of Specifications

The apparent silence of specifications as to any detail, or the apparent omission of a detailed description concerning any point, shall be regarded as meaning that only the best commercial practice will be acceptable. All interpretations of specifications shall be made on the basis of this statement.

Section 1.05 Governing Interpretation

In the event of any conflict of interpretation of any part of this overall document, GCCSA's interpretation shall govern.

Section 1.06 Compliance with Public Bid Requirements

By submission of a Proposal, the Bidder agrees to be bound by the requirements set forth in this public solicitation. GCCSA, at its sole discretion, may disqualify a Proposal from consideration if GCCSA determines a Proposal is non-responsive and/or non-compliant, in whole or in part with the requirements set forth in this public solicitation.

Section 1.07 Binding Effect of Proposal

Each Bidder agrees to and shall be bound by the information and documentation provided with the Proposal unless otherwise agreed in writing and signed by GCCSA's Chief Executive Officer.

Section 1.08 Right To Modify, Rescind or Revoke Public Bid

GCCSA reserves the right to modify, rescind, or revoke this RFP, in whole or in part, at any time prior to the date on which the authorized representative of GCCSA executes a Agreement with the selected Bidder.

Section 1.09 Debarment and Suspension

Pursuant to Title 2 CFR Part 200 Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Grants the Bidder shall comply with the non-procurement debarment and suspension common rule, "Debarment and Suspension." This common rule restricts sub-awards and Contracts with certain parties that are debarred, suspended or otherwise excluded from or ineligible for participation in Federal assistance programs or activities.

ARTICLE II. SOLICITATION INSTRUCTIONS

Section 2.01 Reproduction

If, in the Proposal, the Bidder makes any changes whatsoever to GCCSA's published RFP, GCCSA's RFP as published shall govern. Furthermore, if an alteration of any kind to GCCSA's published RFP Scope of Proposal is discovered before or after Contract is executed and is or is not being performed; the Contract is subject to immediate cancellation.

Section 2.02 Bidder Conduct

No gratuities of any kind will be accepted including meals, gifts, or tips during this public solicitation process. Violation of these conditions will subject the Bidder to immediate disqualification from the Proposal process.

Section 2.03 Public Disclosures

No public disclosures or news releases pertaining to this RFP shall be made without prior written approval of GCCSA.

Section 2.04 Use and Disclosure of Information

If a Proposal includes proprietary data, trade secrets, or information the Bidder wishes to exclude from public disclosure, then the Bidder must specifically label such data, trade secrets, or information as follows: "PRIVILEGED AND CONFIDENTIAL – PROPRIETARY INFORMATION."

To the extent permitted by law, information labeled by the Bidder as proprietary will be used by GCCSA only for purposes related to or arising out of the following:

- 1. Evaluation of Proposals
- 2. Selection of a Bidder Pursuant to the Public Bid process
- 3. Negotiation and execution of an Agreement, if any, with the selected Bidder

Section 2.05 Ownership of Proposals

All Proposals become the physical property of GCCSA upon receipt.

Section 2.06 Brand Name

Any catalog, brand name or manufacturer's reference used in the RFP is for descriptive purposes only, unless specifically stated otherwise (not restrictive), and is used to indicate type and quality outcomes. Proposals on brands of a like nature and quality will be considered.

Section 2.07 Proposal Bond Requirement

No bond is required for this RFP.

Section 2.08 Performance Bond Requirement

No performance bond is required for this RFP.

Section 2.09 Taxes

GCCSA is exempt from local Sales Tax and Federal Tax. Do not include tax in the Proposal. GCCSA's Tax Exemption Certificate will be furnished upon Bidder's written request to GCCSA.

Section 2.10 Governing Law

Bidders shall comply with ALL applicable federal, state and local laws and regulations. Bidder is further advised these requirements shall be fully governed by the laws of the State of Texas.

Section 2.11 Patents/Copyrights

The Bidder agrees to protect GCCSA from claims involving infringement of patents or copyrights.

Section 2.12 Overcharges

The Bidder hereby assigns to GCCSA any and all claims for overcharges associated with any Agreement resulting from this RFP which arise under the antitrust laws of the United States 15 U.S.C.A. Section 1, et seq. (1973) and which arise under the antitrust laws of the State of Texas, Texas Business and Commercial Code Ann. Sec. 15.01, et seq. (1967).

Section 2.13 Supplemental Materials

Bidders are responsible for including all pertinent product information in the Proposal. Literature, brochures, data sheets, specification information, and completed forms requested as part of the Proposal and any other facts, which may affect the evaluation and subsequent Agreement award, should be included.

Materials such as legal documents and contractual agreements, which the Bidder wishes to include as a condition of the Proposal, must also be in the Proposal.

Section 2.14 Pricing

Where unit pricing and extended pricing differ, the price that best benefits GCCSA, as determined by GCCSA, will prevail.

Section 2.15 Quantities

The attention of the Bidder is called to the fact that, unless stated otherwise, the quantities given in the proposal are best estimates and are given as a basis for the comparison of proposals. Quantities ordered may be increased or decreased by GCCSA as deemed necessary during the Agreement period.

Section 2.16 Inspections

GCCSA reserves the right to inspect any item(s) or service location(s) for compliance with specifications and requirements and needs of the using department. If a Bidder fails to satisfactorily show an ability to perform, GCCSA can reject the Proposal as inadequate.

Section 2.17 Bidder Presentations

Bidders may be invited to GCCSA to present their goods and/or services. GCCSA will establish the format, time, date and location for presentations.

ARTICLE III. TERMS AND CONDITIONS

Section 3.01 Prices

Prices and/or rates will remain firm for the term of the Agreement. The pricing policy proposed and submitted must address the following concerns:

- 1. The structure must be clear, accountable and auditable.
- 2. It must cover the full spectrum of services required.
- 3. Costs and compensation must be consistent with the rates established or negotiated as a result of this Public Bid or Purchase Order issued based on this Agreement.

Section 3.02 Formal Contract and/or Purchase Order

No employee of the Contractor is to begin work prior to receipt of a GCCSA Contract executed by GCCSA's CEO.

The contract shall serve as the authorization to proceed with work in accordance with the Contract.

Section 3.03 Personnel

The Contractor represents that it has or will secure at its' own expense any and all personnel costs necessary to perform the services required under this Contract.

Section 3.04 Shipping

F.O.B. destination; freight prepaid.

Section 3.05 Attorney's Fees

If any legal action commences or is necessary to enforce or interpret the terms of this RFP, the prevailing party shall be entitled to reasonable attorney's fees, costs, and necessary disbursements in addition to any other relief to which that party may be entitled.

ARTICLE IV. PROPOSAL EVALUATION PROCEDURES

Section 4.01 Basis of Award

The Bidder selected for award will be the Bidder whose Proposal, as presented in response to the RFP and as determined by GCCSA in accordance with the evaluation criteria set forth in this RFP, to be the most advantageous to GCCSA. GCCSA is not bound to accept the lowest bid Proposal.

Section 4.02 Negotiation with Bidders

Bidders submitting proposals <u>may</u> be afforded an opportunity by GCCSA for discussion and revision of Proposals. Revisions may be permitted after submissions of Proposals and prior to award for the purpose of obtaining best and final offers.

GCCSA may conduct negotiations with responsible Bidders who submit Proposals found to be reasonable and likely to be selected for award pursuant to the selection criteria set forth in this RFP. In conducting negotiations, GCCSA will not disclose information derived from Proposals submitted by competing Bidders, except as and if law requires disclosure.

Section 4.03 Modification of Proposals

All Bidders will be afforded the opportunity to submit best and final Proposals if:

- a) Negotiations with any other Bidder result in a material alteration to the RFP and
- b) Such material alteration has a cost consequence that could alter the Bidders proposed quotations regarding rates for Goods or Services.

Section 4.04 Evaluation of Proposals

Submission of a Proposal indicates the Bidder's acceptance of the evaluation process set forth in this RFP and the Bidder's acknowledgment that subjective judgments may be made by GCCSA in regard to the evaluation process.

Section 4.05 Award Of Contract(s)

Award of contract to the successful bidder is non-exclusive. GCCSA reserves the right to award multiple contracts to provide goods and services.

ARTICLE V: ALTERNATE DISPUTE RESOLUTION

Section 5.01 Officer To Officer

A Senior Executive of GCCSA and of the Bidder will arrange a prompt meeting, without legal representation, to make an honest effort to resolve the differences.

Section 5.02 Mediation

If the previous remedy does not resolve the dispute then the parties will enlist the services of a private mediator recognized by the courts of the State of Texas to resolve the differences. The parties may engage legal representation.

Section 5.03 Arbitration

If a resolution is still unable to be resolved then the matter will be handed over for arbitration in accordance with the commercial arbitration rules of the American Arbitration Association. Costs for Arbitration will be split 50/50 by GCCSA and Bidder.

Section 5.04 Appeals Process

An appeal may occur when a Bidder believes they were treated unfairly in the contract award process. All appeals must be handled in accordance with the following procedural guidelines:

a. Appeals must be submitted in writing within ten (10) working days from receipt of the letter of rejection to:

Chief Executive Officer
Gulf Coast Community Services Association
9320 Kirby Drive
Houston, Texas 77054

- b. The Bidder must base the appeal upon why they, rather than the Bidder selected for the award, deserve the contract.
- c. The Bidder shall submit relevant information and any additional documentation requested by GCCSA's Chief Executive Officer to substantiate the basis for the Bidder's appeal.
- d. Upon receipt of all requested documentation supporting the appeal, GCCSA's Chief Executive Officer will assess the appeal.
- e. Notification of the action taken by GCCSA's Chief Executive Officer will be mailed to the Bidder.

ARTICLE VI. CONTRACT PROVISIONS

Section 6.01 Terms

The following terms and conditions shall be a binding part of an executed contract:

Section 6.02 Invoices and Payments

- 1. In consideration of the execution and timely performance of the services rendered and/or goods purchased which is herein outlined in the Scope of Work attached hereto as Exhibit A, Agency agrees to compensate Contractor the amount negotiated between the Parties and herein incorporated in the Scope of Work. Any Contract entered into by Contractor that is to be paid from grant funds shall be limited to payment from the grant funding.
- 2. Contractor shall provide monthly, itemized invoices by the 10th of each month indicating the services provided, regular fee and its in-kind contribution. Agency will pay Contractor within thirty (30) business days of receipt with appropriate documentation attached. Any invoice that cannot be verified by the Contract price and/or is otherwise incorrect will be returned to Contractor for correction. Prior to any and all payments made for services provided under this Contract, Contractor shall provide its IRS Form W-9, Taxpayer Identification Number or social security number as applicable.
- 3. Invoices must include the Contractor 's name, address, phone number, e-mail address and contact person. Request for payment shall be addressed to the attention of:

Gulf Coast Community Services Association
Office of Audit, Financial and Human Resources
Attn: Accounts Payable
9320 Kirby Drive
Houston, TX 77054

or via e-mail to: billing@gccsa.org

- 4. Payments shall be made to Contractor only for services provided to support the Contract purpose where such services are specifically authorized by this Contract. Agency reserves the right to disallow payment for any service billed by Contractor if Agency believes that such service was not provided to support the Contract purpose or was not authorized by the Contract.
- 5. GCCSA is exempt from local sales tax and federal tax. GCCSA's tax exemption certificate will be furnished upon Contractor's request.
- 6. In the event GCCSA is prevented from fulfilling the above payment due to a decrease of funding, it shall promptly notify Contractor and negotiate a reimbursement schedule suitable to both Parties. If grant funding is suspended, terminated or should become unavailable at any time for the continuation of services paid for by the grant, and further funding cannot be obtained for the Contract, then the sole recourse of Agency shall be to terminate any further services under the Contract and the Contract shall be null and void. Upon cancellation of the Contract, GCCSA shall not be responsible for the payment of services rendered after the notice of cancellation.

Section 6.03 In-Kind

Contractor may provide matching in-kind goods and/or services during the Contract period, at contractor's discretion. This is strictly a voluntary donation. Donations, if any, will not be considered in the awarding of this RFP.

Section 6.04 Insurance

- 1. Contractor shall, at all times during the term of this Contract, maintain insurance coverage with not less than the type and requirements shown below. Such insurance is to be provided at the sole cost of Contractor. These requirements do not establish limits of Contractor's liability.
- 2. All policies of insurance shall waive all rights of subrogation against Agency, its officers, employees and agents. Upon request, certified copies of original insurance policies shall be furnished to Agency. Agency reserves the right to require additional insurance should it be necessary.
- 3. With the exception of the Worker's Compensation Policy, GCCSA shall be an additional named insured on all policies.
- 4. Each insurance policy shall contain a covenant by the insurance company issuing the policy that the policy will not be modified or cancelled unless thirty (30) days prior written notice of modification or cancellation is given to an authorized representative of GCCSA. In the event Contractor receives notice of modification or cancellation of any of the policies required under this Contract, then, prior to the effective date of the modification or cancellation of the policy, Contractor shall obtain a policy of insurance affording the required insurance from an insurance carrier acceptable to GCCSA. If Contractor fails to obtain such an insurance policy, GCCSA may immediately terminate the Contract without further notice to Contractor.
- 5. Contractor shall provide a Certificate of Insurance evidencing such coverage:
 - a. Professional Liability. Professional Liability covering employees and omissions. Minimum required for each occurrence is one million dollars (\$1,000,000.00), per claim/\$2,000,000 aggregate.
 - b. Worker's Compensation. Worker's Compensation covering all individuals who provide services pursuant to the Contract at the statutory limits in effect as of the Effective Date of the Contract and as

modified from time to time by the regulatory body or insurance carrier charged with administering Worker's Compensation for the State of Texas.

- c. Employer's Legal Liability. Employer's legal Liability in amounts of not less than one million dollars (\$1,000,000.00) per accident, one million dollars (\$1,000,000.00) for disease (policy limit) and one million (\$1,000,000.00) for disease (per person).
- d. Commercial General. Commercial General Liability, including Broad Form Coverage, Contractual Liability, Bodily and Personal Injury, Property Damage and Completed Operations with combined limits of not less than one million dollars \$1,000,000.00 each occurrence and aggregate of two million dollars \$2,000,000.
- e. Automobile Liability. Comprehensive Automobile Liability Insurance covering all owned, non-owned and hired vehicles with a combined single limit of not less than one million dollars (\$1,000,000.00).
- f. Cyber Liability Insurance. This coverage protects against losses from data breaches and other cyber risks. Minimum required is \$1,000,000 claim.

Section 6.05 Indemnification

- 1. Each Party shall to the extent allowed by law, indemnify, hold harmless and defend the other Party, its officers, directors, employees, agents and the Texas Department of Housing and Community Affairs (TDHCA) from and against any and all liability for injury, disallowed cost, damages, claims, losses, and expenses, including attorney's fees and cost of suit caused by any act or omission of either Party, its employees, volunteers, agents or program participants or anyone for whose acts any of them may be liable, any subcontractor or anyone directly or indirectly employed by them or anyone for whose act any of them may be liable regardless of whether such acts or omissions are caused by the party indemnified hereunder.
- 2. No provision, term, or condition in the contract regarding indemnification obligations shall be construed to limit the application of insurance procured by the contractor in accordance with the requirements set forth in the contract.

Section 6.06 Access to Records and Retention

- 1. GCCSA, the awarding agencies, the U.S. Comptroller General, or any of their duly authorized representatives, shall have access to any books, documents, papers and records of contractor which are directly pertinent to a specific program for the purpose of making audits, examinations, excerpts and transcriptions.
- 2. Contractor shall maintain records generated and rendered pursuant under this Contract for a period of at least three (3) years following the end of the Contract term.

Section 6.07 Conflict of Interest

It is the responsibility of Contractor to comply with applicable laws, rules, regulations, ordinances, and other legal requirements regarding conflict of interest and nepotism. In that regard, Contractor is required to have in place and at all times follow policies to ensure such compliance to avoid prohibitive conflict of interest or the appearance thereof, in an actual or suspected conflict of interest or the appearance thereof occurs or is alleged, Contractor shall promptly identify same, review the matter with its legal counsel, and advise Agency (i) what, factually occurred, (ii) was there any violation of legal requirements or policy, and (iii) if there was a violation what will be the corrective action to address that matter and prevent any recurrences.

Section 6.08 Reporting of Fraud, Waste and Abuse

- 1. Contractor shall fully cooperate with Agency's efforts to detect, investigate, and prevent waste, fraud, and abuse. Contractor shall immediately notify Agency of any identified instances of waste, fraud, abuse, or other serious deficiencies.
- 2. Contractor may not discriminate against any of its employees or other persons who reports a violation of the terms of this contract or of any law or regulation to Agency or to any appropriate law enforcement authority, if the report is made in good faith.

Section 6.09 Political Activity Prohibited

Funds provided under this contract shall not be used for influencing the outcome of any election, the passage or defeat of any legislative matter, or used directly or indirectly to hire employees or in any other way fund or support candidates for the legislative, executive, or judicial branches of government.

Section 6.10 Contract Violations and Penalties

In the event of an established Contract violation, Agency will notify in writing of the action to be taken, based on the nature of the violation. Agency has the option of establishing a corrective action plan. The corrective action plan will be negotiated with Contractor on an individual basis, depending on the nature of the Contract violation. Further violation of the corrective action plan may be grounds for suspension or termination of the Contract.

Section 6.11 Termination

- 1. Agency reserves the right to terminate the Contract for default if Contractor breaches any of the terms therein, including warranties of Contractor or if Contractor becomes insolvent or commits acts of bankruptcy. Such right of termination is in addition to and not in lieu of any other remedies Agency may have in law or equity. Default may be construed as, but not limited to, failure to deliver the services within the proper amount of time, and/or to properly perform any and all services required to the Agency's satisfaction and/or to meet all other obligations and requirements.
- 2. If, for any reason, Contractor shall fail to fulfill in a timely and proper manner its obligations under the Contract, or Contractor violates any of the covenants, agreements or stipulations of this Contract, GCCSA shall thereupon have the right to terminate the Contract by giving written notice to Contractor of such termination and specifying the effective date thereof, at least thirty (30) days before the effective date of such termination. In that event, all finished and unfinished documents, data, studies, surveys, drawings, maps, models, photographs, reports or any other material prepared by the Contractor under this Contract shall, at the option of GCCSA, become its property and Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed which is usable to GCCSA.

Section 6.12 Debarment and Suspensions

Contractor certifies that it is not on the non-procurement portion of the General Services Administration's "List of Parties Excluded from Federal Procurement or Non-procurement Programs" in accordance with E.O.'s 12549 and 12689, "Debarment and Suspension".

Section 6.13 Equal Employment Opportunity

The Parties agree to comply with E.O. 11246, "Equal Employment Opportunity," as amended by E.O. 11375, "Amending Executive Order 11246 relating to Equal Employment Opportunity," and as supplemented by regulations at 41 CFR part 60, "Office of Federal Contract Compliance, Equal Employment Opportunity, Department of Labor."

Section 6.14 Byrd Anti-Lobbying Amendment

Contractor certifies that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or award covered by 31 U.S.C. 1352.

Section 6.15 Clean Air Act

The Parties agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401 et seq.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251 et seq.), as amended. Violations shall be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Section 6.16 Copeland "Anti-Kickback" Act

Contractor shall comply with the Copeland "Anti-Kickback" Act (18 U.S.C. 874), as supplemented by the Department of Labor regulations 29 CFR part 3, "Contractors and Subcontractors on Public Building or Public Work Finance in Whole or in Part by Loans or Grants from the United States." This Act provides that each contractor or subrecipient shall be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

Section 6.17 Davis Bacon Act

All construction contracts of more than \$2,000 awarded by GCCSA and its sub-recipients shall comply with the Davis Bacon Act (40 U.S.C. 276a to a-7) and as supplemented by Department of Labor regulations (29 CFR part 5, "Labor Standards Provisions Applicable to Contracts Governing Federally Financed and Assisted Construction").

Section 6.18 Contract Work Hours and Safety Standards Act

All contracts awarded by GCCSA in excess of \$2,000 for construction contracts and in excess of \$2,500 for other contracts that involve the employment of mechanics or laborers shall comply with Sections 102 and 107 of the Contract Works Hours and Safety Standards Act (40 U.S.C. 327-333), as supplemented by Department of Labor regulations (29 CFR part 5).

Section 6.19 Governing Law and Venue

- 1. The Parties shall comply with all applicable federal, state and local laws and regulations. This contract and the rights and obligations of the Parties hereto shall be governed by, and construed solely under and in accordance with the laws of the State of Texas.
- 2. Any alterations, additions or deletions to the terms of the contract which are required by changes in federal law and regulations or state statutes and regulations are automatically incorporated into the contract and shall become effective on the date designated by such law or regulation.

3. The Parties agree that venue for any judicial proceeding under this Contract shall be in the State of Texas and that exclusive venue shall be in Harris County, Texas. If a judicial proceeding is brought in the United States District Court then said lawsuit shall be brought exclusively in the United States District Court For the Southern District of Texas, Houston Division.

Attachment A: REQUIRED FORMS

PROPOSAL COVER STATEMENT

COMPANY NAME					
COMPANY STREET AD	DDRESS				
CITY, STATE, ZIP					
PHONE NUMBER		E-MAl	L ADDRESS _		
CONTACT NAME		TITLE			
COMPANY STATUS (Pl	ease select one) CORPO	DRATION	PARTNERS	HIP IND	DIVIDUAL
TAX IDENTIFICATION	NUMBER				
PROPOSAL SERVICES_					
COMPANY'S PRIOR YE	AR NET OPERATING	BUDGET \$_			
BID PRICE \$					
It is agreed by the undersig of the terms and condition Signature of the authorized into a formal Contract with	ons of this Request for d representative MUST	Proposal inclu	iding all specit	fications and spe	cial provisions.
Failure to sign this Proposal Cover Statement, or signing it with a false statement, shall void the submitted Proposal or any resulting Contracts, and the Bidder shall be removed from all Proposal lists.					
By the signature below, the nor institution represented has violated the antitrust if Code, or the Federal antitr or any other person engage corporation, partnership of development and submission	by the signatory or any laws of this State, codi- rust laws, nor communic ged in the same line of ir institution submitting	one acting for fied at Section cated directly o business, nor l	such firm, corp. 15.01, et seq., r indirectly the has the signator	oration, partnersh Texas Business Proposal made to ry or anyone acti	and Commerce any competitor ng for the firm,
By signing this offer, Bidder certifies that if a Texas address is shown as the address of the Bidder, Bidder qualifies as a Texas Resident Bidder as defined in Rule 1 TAC 113.8.					
Please mark "Yes" or "No" for each of the following company classifications.					
CLASSIFICATIONS: Bu	omen Yes usiness terprise No WBE)	Minority Business Enterprise (MBE)	Yes No	Historically Underutilized Business (HUB)	Yes No
This form must accompany the proposal package when submitted.					
Authorized Representative	e Signature Authoriz	zed Representat	ive Title	Date	_

DISCLOSURE OF POTENTIAL CONFLICT OF INTEREST

If any of the following have a financial or other substantive interest** with Gulf Coast Community Services Association Inc., a detailed explanation of the relationship or benefit must be submitted with your Proposal:

• immediate family*	
• your partner; or	
any organization in which any of the aforementioned have a material financial or other substant	ntive interest.
Detailed explanation (if required):	
I certify that I have provided full disclosure of all relationships that may create a conflict of interest wi Coast Community Services Association, Inc.	th Gulf
Name of Organization	

Date

Title of Authorized Representative

- First degree of affinity: husband, wife, spouse's father or mother, son's spouse, daughter's spouse
- Second degree of affinity: spouse's grandfather or grandmother, spouse's brother or sister
- First degree of consanguinity: father, mother, son, daughter

yourself

Signature of Authorized Representative

Printed Name of Authorized Representative

- Second degree of consanguinity: grandfather, grandmother, brother, sister, grandson, granddaughter
- Third degree of consanguinity: great grandfather, great grandmother, uncle, aunt, brother or sister's son or daughter, great grandson, great granddaughter

^{*} Immediate Family is defined as any person related within the second degree of affinity (marriage) or within third degree of consanguinity (blood) to the party involved. The prohibited relationships are summarized below:

^{**}Substantive Interest is defined as any interest of a substantial nature, whether financial in nature, including membership on an organization's governing board, acting as the agent for an organization, or employed as an officer of an organization.

CERTIFICATION REGARDING A DRUG-FREE WORKPLACE

This certification is required by the Federal Regulations Implementing Sections 5151-5160 of the Drug-Free Workplace Act, 41 USC 701, for the Department of Agriculture (7 CFR Part 3017), Department of Labor (29 CFR Part 98), Department of Education (34 CFR Parts 85, 668, and 682), Department of Health and Human Services (45 CFR Part 76).

The undersigned Bidder certifies that it will provide a drug-free workplace by:

- 1. Publishing a policy statement notifying employees that the unlawful manufacturing, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and any associated consequences of non-compliance.
- 2. Establishing an on-going drug-free awareness program to inform employees of the dangers of drug abuse in the workplace, the Bidder's policy of maintaining a drug-free workplace, the availability of counseling rehabilitation, and employee assistance programs.
- 3. Providing each employee with a written copy of the Bidder's Drug-Free policy.
- 4. Notifying the employees in the Bidder's Policy statement that as a condition of employment under the Contract employee shall notify the Bidder in writing within five (5) business days after a conviction for a violation by the employee of a criminal drug abuse statute in the workplace.
- 5. Notifying GCCSA within ten (10) business days of the Bidder's receipt of notice of the conviction of an employee.
- 6. Taking appropriate personnel action against an employee convicted of violating a criminal drug statute as set forth in the Bidder's drug-free workplace policy.

Name o	of Organization
Signature of Authorized Representative	Title of Authorized Representative
Printed Name of Authorized Representative	Date

ASSUMED EXPENSES AND NO CLAIM ACKNOWLEDGEMENT

By participation in the bid process, Bidder assumes all expenses incurred. If not selected, Bidder shall have no claim against GCCSA, its officers, board members, employees, and agents as a result in this bid process.

Company:			
Printed Name:			
Signature:			
Title:			
Date:			

CERTIFICATION AND DISCLOSURE

Certification and Disclosure Statement

A person or entity entering into a contract with GCCSA is required by Texas Law to disclose, in advance of the contract award, if the person or an owner or operator of the business has been convicted of a felony. The disclosure should include a general description of the conduct resulting in the conviction of a felony as provided in section 44.034 of the Texas Education Code. The requested information is being collected in accordance with applicable law. This requirement does not apply to publicly held corporations.

If an individual Have you been convicted of a felony?	YES or NO
OR	
If a business entity Has any owner of your business entity been convicted of a felony?	YES or NO
Has any operator of your business entity been convicted of a felony?	YES or NO
If you answered yes to any of the above questions, please provide a geresulting in the conviction of the felony, including the Case Number, the County where the conviction occurred, and the sentence.	
Date:	
Name:	
Title:	
Business Entity:	
Authorized Signature:	

CERTIFICATION: REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION FOR COVERED CONTRACTS

Name of Business (Contractor)	Tax Identification No.
(1) The prospective contractor certifies to the	best of its knowledge and belief that it and its principals:
	d, proposed for disbarment, declared ineligible, or ansactions by any Federal department or agency.
judgment rendered against them for c with obtaining, attempting to obtain, of transaction or contract under a public	preceding this application been convicted of or had a civil commission of fraud or a criminal offense in connection or performing a public (Federal, State, or local) transaction; violation of Federal or State antitrust tent, theft, forgery, bribery, falsification or destruction of receiving stolen property;
· /	rwise criminally or civilly charged by a governmental ommission of any of the offenses enumerated in and
(d) Have not within a three-year period protransactions (Federal, State, or local)	receding this application had one or more public terminated for cause or default.
(2) Where the prospective contractor is unable such prospective contractor shall attach an expective contractor shall atta	e to certify any of the statements in this certification, planation to this proposal.
Signature of Contractor Representative	Date
Printed/Typed Name of Contractor Representative	Printed/Typed Title of Contractor Representative

CERTIFICATION REGARDING FEDERAL LOBBYING:

(Certification for Contracts, Grants, Loans, and Cooperative Agreements)

Federal legislation generally prohibits entities from using federally appropriated funds to lobby the executive or legislative branches of the Federal government. Lobbying with respect to certain grants, contracts, cooperative agreements, and loans is governed by relevant statutes, including among others, the provisions of 31 U.S.C. 1352, as well as common rule, "New Restrictions on Lobbying" published at 55 Federal Register (FR) 6736 (February 26, 1990), including definitions, and the Office of Management and Budget "Government wide Guidance on New Restrictions on Lobbying" and notices published at 54 FR 52306 (December 20, 1989), 55 FR 24540 (June 15, 1990), 57 FR 1772 (January 15, 1992), and 61 FR 1412 (January 19, 1996).

Contracting entities or sponsored sites that contract for goods or services using Federal funds must obtain this certification for any award exceeding \$100,000 and if necessary, must obtain the Standard Form-LLL, "Disclosure Form to Report Lobbying."

CERTIFICATION

The undersigned certifies, to the best of his or her knowledge and belief, that:

- 1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- 2) If any funds other than federally appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit *Standard Form-LLL*, "Disclosure Form to Report Lobbying", in accordance with its instructions.
- 3) The undersigned shall require that the language of this certification be included in the award documents for all covered subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

Name of Organization submitting certification	
Name of Organization Representative	Title
Signature of Organization Representative	Date

REFERENCES

List below references with which the Bidder has provided similar services during the past three (3) years.

COMPANY NAME:	
ADDRESS:	
PHONE NUMBER:	
CONTACT PERSON:	
DATE OF CONTRACT:	through
COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
	through
COMPANY NAME:	
ADDRESS:	
PHONE NUMBER:	
	through

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VOLUNTARY IN-KIND

Head Start federal grant requirements stipulate each grantee is required to match their grant award with 20% in the form of cash donations or donated products and/or services. The Head Start

Act stipulates that the Federal share of the total costs of the Head Start program will not exceed

80 percent of the total grantee budget. If the grantee agency fails to obtain and document the required 20 percent, or other approved match, a disallowance of Federal funds may be taken. Non-Federal share must meet the same criteria for allowability as other costs incurred and paid with Federal funds. Third party inkind contributions shall count toward satisfying a cost-sharing or matching requirement only where, if the party receiving the contribution were to pay for them, they would be an allowable cost. Allowable costs are determined by the tests of reasonableness, necessity and allocability as defined in Title 2 of the Code of Federal Regulations (2 CFR 220,

2 CFR 225, and 2 CFR 230).

For example, the federal government provides 80 % of the funding and mandates the grantee it provide the remaining 20 % through in-kind donations from private donors, local businesses, universities, social service agencies and other community agencies.

**Donations, if any, are strictly voluntary. There is no obligation on the part of the bidder to offer and In-kind donation.

What constitutes In-kind?

- Examples: 1. Percentage discounting of fee/rate because purchaser operates a federally funded Head Start/Early Head Start program
 - 2. Donation of labor hours for service provided
 - 3. Donation of specific goods, etc.
 - 4. Cash

If your firm wishes to assist GCCSA in reaching their goal of matching funds, please provide the methodology (one of the above examples) used to determine the value of your in-kind donation and the value of any donation your firm wishes to provide.